



BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

Major in Human Resource Development Management

Revised Curriculum Academic Year 2012-2013

CODE	DESCRIPTIVE TITLE	Total Units	Lec Units	Lab Units	Pre-requisite
1st Year, First Semester					
_____	ENG100	English Competency	3	3	
_____	FIL101	Komunikasyon sa Akademikong Pilipino	3	3	
_____	MAT100	Competency in Mathematics	3	3	
_____	NATSCI1	Physical Sciences	3	3	
_____	PHILHIST	Philippine History	3	3	
_____	MGT1	Principles of Management and Business Organization	3	3	
_____	PE1	Physical Fitness	(2)	2	
_____	NSTP1	National Service Training Program	(3)	3	
			18/23		
1st Year, 2nd Semester					
_____	ENG101	Communication Arts in English 1	3	3	ENG100
_____	FIL102	Pagbasa at Pagsulat Tungo sa Pananaliksik	3	3	FIL101
_____	MAT101	College Algebra	3	3	MAT100
_____	NATSCI2	Biological Science with Ecology	3	3	NATSCI1
_____	MKG1	Principles of Marketing	3	3	
_____	PSY101	General Psychology with HIV/AIDS Education	3	3	
_____	COMP101	Introduction to Computer Technology with MS Office	3	2	1
_____	PE2	Rhythmic Activities	(2)	2	PE1
_____	NSTP2	National Service Training Program	(3)	3	NSTP1
			21/26		
2nd Year, First Semester					
_____	ENG102	Communication Arts in English 2	3	3	ENG101
_____	MAT102	Mathematics of Investment	3	3	MAT101
_____	ACCTG A	Principles of Accounting 1	3	3	
_____	SOC101	Introduction to Sociology	3	3	
_____	COMP102	Computer Business Application	3	2	1
_____	ECO1	Introduction to Economics with TAR	3	3	
_____	HUM101	Art, Man and Society	3	3	
_____	FIN101	Basic Finance	3	3	
_____	PE3	Individual / Dual Sports	(2)	2	PE1
			24/26		
2nd Year, Second Semester					
_____	MAT3A	Business Statistics	3	3	MAT101
_____	ENG3B	Business Communication	3	3	ENG102
_____	PHILGOV	Philippine Government & Constitution	3	3	
_____	HUM102	World Culture	3	3	HUM101
_____	MGT2	Good Governance and Social Responsibility	3	3	MGT1
_____	HBO	Human Behavior in Organization	3	3	MGT1
_____	ECO2	Microeconomics Theory and Practice	3	3	ECO1
_____	ACCTG B	Partnership and Corporation	3	3	ACCTG A
_____	PRACTHRD1	Practicum/Work Integrated Learning (200 hrs)	3	3	
_____	PE4	Team Sports	(2)	2	PE1
			27/29		



SPCBA

SAN PEDRO COLLEGE OF BUSINESS ADMINISTRATION, INC.

3rd Year, First Semester

_____	LIT101	Philippine Literature	3	3	
_____	SOC102	Society and Culture with Family Planning	3	3	
_____	RIZAL	Life and Works of Rizal	3	3	
_____	HRM	Human Resource Management	3	3	MGT1, HBO
_____	HRDM101	Administrative and Office Management	3	3	MGT1, HBO
_____	HRDM102	Labor Law and Legislation	3	3	MGT1, HBO
_____	ELHRDM1	Marketing Management	3	3	MKG1
			<u>3</u>	<u>3</u>	
			21/21		

3rd Year, Second Semester

_____	LIT102	World Literature	3	3	LIT101
_____	TQM	Total Quality Management	3	3	MGT1, HBO, HRM
_____	LAW1	Law on Obligations and Contracts	3	3	
_____	HRDM103	Recruitment and Selection	3	3	HRDM101, HRDM102
_____	HRDM104	Training and Development	3	3	HRDM101, HRDM102
_____	POM	Production and Operation Management	3	3	MAT106
_____	RESEARCH	Methods of Research	3	3	MAT3A
			<u>3</u>	<u>3</u>	
			21/21		

3rd Year, Summer

_____	PRACTHRD2	Practicum/Work Integrated Learning (200 hrs)	3		
-------	-----------	--	---	--	--

4th Year, First Semester

_____	HRDM105	Compensation Administration	3	3	HRDM103, HRDM104
_____	HRDM106	Labor Relation and Negotiation	3	3	HRDM103, HRDM104
_____	HRDM107	Organizational Development	3	3	HRDM103, HRDM104
_____	ACCTG C	Managerial Accounting	3	3	ACCTGB
_____	ELHRDM2	Entrepreneurial Management	3	3	
_____	THESIS	Thesis Writing	3	3	
			<u>3</u>	<u>3</u>	
			18/18		

4th Year, Second Semester

_____	TAX1	Income Taxation	3	3	
_____	HRDM108	Strategic HR Management	3	3	HRDM105, HRDM106, HRDM107
_____	ELHRDM3	Global & International Trade	3	3	
_____	ELHRDM4	Special Topics in Human Resources	3	3	ELHRDM1, ELHRDM2
_____	ELHRDM5	Logistics Management	3	3	POM
			<u>3</u>	<u>3</u>	
			15/15		

NOTE: All Candidates for ABA must take PRACTHRD1

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

Major in Marketing Management

Revised Curriculum Academic Year 2012-2013



	CODE	DESCRIPTIVE TITLE	Total Units	Lec Units	Lab Units	Pre-requisite
1st Year, First Semester						
_____	ENG100	English Competency	3	3		
_____	FIL101	Komunikasyon sa Akademikong Pilipino	3	3		
_____	MAT100	Competency in Mathematics	3	3		
_____	NATSCI1	Physical Sciences	3	3		
_____	PHILHIST	Philippine History	3	3		
_____	MGT1	Principles of Management and Business Organization	3	3		
_____	PE1	Physical Fitness	(2)	2		
_____	NSTP1	National Service Training Program	(3)	3		
			<u>21/23</u>			
1st Year, 2nd Semester						
_____	ENG101	Communication Arts in English 1	3	3		ENG100
_____	FIL102	Pagbasa at Pagsulat Tungo sa Pananaliksik	3	3		FIL101
_____	MAT101	College Algebra	3	3		MAT100
_____	NATSCI2	Biological Science with Ecology	3	3		NATSCI1
_____	MKG1	Principles of Marketing	3	3		
_____	PSY101	General Psychology with HIV/AIDS Education	3	3		
_____	COMP101	Introduction to Computer Technology with MS Office	3	2	1	
_____	PE2	Rhythmic Activities	(2)	2		PE1
_____	NSTP2	National Service Training Program	(3)	3		NSTP1
			<u>21/26</u>			
2nd Year, First Semester						
_____	ENG102	Communication Arts in English 2	3	3		ENG101
_____	MAT102	Mathematics of Investment	3	3		MAT101
_____	ACCTG A	Principles of Accounting 1	3	3		
_____	SOC101	Introduction to Sociology	3	3		
_____	HBO	Human Behavior in Organization	3	3		MGT1
_____	COMP102	Computer Business Application	3	2	1	COMP101
_____	ECO1	Introduction to Economics with TAR	3	3		
_____	HUM101	Art, Man and Society	3	3		
_____	FIN101	Basic Finance	3	3		
_____	PE3	Individual / Dual Sports	(2)	2		PE1
			<u>27/29</u>			
2nd Year, Second Semester						
_____	MAT3A	Business Statistics	3	3		MAT101
_____	ACCTG B	Partnership and Corporation	3	3		ACCTG A
_____	ENG3B	Business Communication	3	3		ENG102
_____	ECO2	Microeconomics Theory and Practice	3	3		ECO1
_____	HUM102	World Culture	3	3		HUM101
_____	MGT2	Good Governance and Social Responsibility	3	3		MGT1
_____	PHILGOV	Philippine Government & Constitution	3	3		
_____	PRACTMKG1	Practicum/Work Integrated Learning (200 hrs)	3	3		
_____	PE4	Team Sports	(2)	2		PE1
			<u>24/26</u>			



3rd Year, First Semester

_____	LIT101	Philippine Literature	3	3	
_____	SOC102	Society and Culture with Family Planning	3	3	
_____	TAX1	Income Taxation	3	3	
_____	FIN102	Basic Business Finance	3	3	
_____	MKG101	Professional Salesmanship	3	3	MKG1
_____	MKG102	Marketing Management	3	3	MKG1, MGT1
_____	HRM	Human Resource Management	3	3	MGT1, HBO
			21/21		

3rd Year, Second Semester

_____	LIT102	World Literature	3	3	
_____	LAW1	Law on Obligations and Contracts	3	3	
_____	RIZAL	Life and Works of Rizal	3	3	
_____	TQM	Total Quality Management	3	3	MGT1, HBO, HRM
_____	MKG103	Product Management	3	3	MKG101, MKG102
_____	RESEARCH	Marketing Research	3	3	
_____	ELMKG1	Consumer Behavior	3	3	MKG1
			21/21		

3rd Year, Summer

_____	PRACTMKG2	Practicum/Work Integrated Learning (200 hrs)	3		PRACTMKG1
-------	-----------	--	---	--	-----------

4th Year, First Semester

_____	MKG104	Distribution Management	3	3	MKG103, RESEARCH
_____	MKG105	Advertising and Promotion	3	3	MKG103, RESEARCH
_____	MKG106	Retail Management	3	3	MKG103, RESEARCH
_____	ELMKG2	Sales Management	3	3	
_____	ELMKG3	Service Marketing	3	3	
_____	TAX2	Business and Transfer Taxes	3	3	TAX1
			18/18		

4th Year, Second Semester

_____	MKG107	Strategic Marketing Management	3	3	MKG106
_____	ELMKG4	Entrepreneurial Management	3	3	
_____	ELMKG5	International Marketing	3	3	
_____	ELMKG6	Special Topics in Marketing Management	3	3	
_____	THESIS	Thesis Writing	3	3	
			15/15		